

## Role Description

### Salesforce Architect (m/f/d)

**You are a trusted advisor for our customers, and a respected leader for our development teams when complex technical challenges need to be solved, while also keeping the big picture in mind. You enjoy delving into our customers' requirements, using your strong creativity and problem-solving skills to design innovative solutions and generate exceptional customer value.**

**For you, it's not just about what you do, but also about the surrounding environment? An inspiring, motivating, but also appreciative corporate culture is important to you? You are a team player and value a respectful and supportive team spirit?**

**Then welcome to maguro professional services!**

As a Salesforce Architect you are an accomplished expert in the Salesforce platform, solving complex, large-scale technical challenges with the goal to produce secure, scalable, and high-performing solutions, utilizing Salesforces full potential to optimize the business processes of our customers.

#### **You are responsible for:**

- Conducting workshops with a focus on the technical design to understand and solve our customers' goals, vision, and challenges,
- Creating and owning the overall technical design documentation including technical diagrams, system architecture, and -landscape,
- Developing and deploying customizations, custom objects, and integrations with third-party applications like ERP, PIM, SSO, etc., as required,
- Advising our customers on Salesforce best practices regarding Salesforce architecture and integration,
- Constant collaboration with our customers' technical SMEs and other stakeholders as well as our development team to ensure a successful project delivery,
- Supporting our Delivery and Project Managers to deliver high quality standards, and keep committed timelines, and profitability,
- Ongoing contribution to the development and improvement of internal processes and methodologies,
- Supporting presales activities including scoping, creating estimations, and presenting solutions, while working closely with the sales, consulting, and development teams,
- Keeping up to date with the Salesforce roadmap, relevant features and advising our customers and teams on how to leverage them,

- Participating in knowledge sharing and actively conducting knowledge transfer, as well as mentoring and coaching our development teams, including developers, technical consultants, and architects,
- Collaborating closely with the management, sales- and marketing people, consulting, and development teams for regular alignment on company goals and continuous portfolio development with our partners.

### **You bring the following qualifications:**

- A strong consulting mindset, an employee-oriented leadership concept, and customer and team orientation combined with high initiative,
- A completed degree in computer science, software development, business informatics, or a comparable education,
- Several years of hands-on experience in designing (3+ years) and developing (7+ years) complex solutions that involve multiple Salesforce technologies,
- A strong background with a range of integration technologies and platforms – design and implementation,
- Experience in architecting and delivering solutions to both large and medium organizations with a particular emphasis on complex, enterprise level environments,
- An understanding of CRM with comprehensive knowledge in Platform, Apex and Lightning development, prior experience with Salesforce technologies such as CPQ, AI and B2B desirable,
- A deep understanding of Salesforce’s architectural concepts and Salesforce best practices,
- The ability to develop solutions that automate or optimize our customers’ processes,
- A good understanding of modern workplace delivery frameworks such as design thinking, CI/CD, DevOps, and agile development methods (Kanban, Scrum),
- The latest relevant Salesforce certifications for the role, such as Salesforce Certified Platform Developer I and II, Salesforce Certified Administrator, Certified Application Architect and Certified System Architect (recommended), Salesforce Certified Technical Architect (perfect but not mandatory), Sales Cloud, Service Cloud, Marketing Cloud, Commerce Cloud, Experience Cloud, etc.
- Excellent technical expertise, good analytical and project management skills, as well as extraordinary customer orientation and (very important!) a lot of fun and joy in working with new technologies and developing innovative solutions for our customers,
- And last but not least... strong social skills, empathy, and excellent communication and presentation skills in both German and English.

### **Our offer, your advantage:**

In addition to a challenging and responsible role with plenty of room for creativity, we offer an environment where you can develop and grow, while feeling safe and supported. We place particular importance on a culture of appreciation, team spirit, respect, trust, and support.

Our offer also includes:

- ***Mobile working and flexible working hours –***  
our employees decide for themselves when and where they work best and can balance their private and professional lives well; whether virtually from home or in person at the office, we provide plenty of space for exchange, collaboration, and creative ideas.
- ***Learning, developing, and growing beyond yourself –***
  - building new skills through training and further education opportunities, leadership, and mentoring programs,
  - receiving new perspectives through team development, coaching, feedback, and development discussions,
  - and trying something new with job rotation and various project and partner formats.For us, (people) development is not just a benefit, it is part of our DNA and indispensable for not only surviving but also growing and unfolding in a constantly changing world. Let's rock the challenges!
- ***Growing together, benefiting together –***  
our employees are at the center of our business! Only with satisfied, engaged people who enjoy what they do, will we be successful together! And for this reason, we want to share our success with our employees and offer maguro stock options.
- ***Together for a better world –***  
sustainability is a matter of heart for us; whether it's sustainable mobility with a job ticket or business trips by train, regional organic products in the office kitchen, or corporate philanthropy models (pledge1percent.org)... together with our employees, we decide where we can make a real contribution to more sustainability and thus make our world a little bit better.

Do you identify with the tasks, description, and our corporate culture?

Great! Then apply now at [hello@maguro.de](mailto:hello@maguro.de).

We look forward to hearing from you! 😊